

NAPCS Product List for NAICS 61: Education Services

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Industry Subject Area	Working Group Code	Tri-lateral Detail	National Product Detail			United States		
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61	1					Education and training services	<p>Providing instructional programs, courses, and related experiences involving organized and sustained communication designed to bring about learning to accomplish a pre-determined objective or set of allied objectives, such as preparation for advanced study, qualification for an occupation or range of occupations, or simply the increase of knowledge and understanding.</p> <p>Includes:</p> <ul style="list-style-type: none"> • pre-school and educational daycare programs for children at least 3 years old. • kindergarten, elementary, and secondary school programs through grade 12. • occupational, technical and trade, and professional development and management training programs. • higher career, technical, academic, and advanced research qualifications programs. • leisure and recreational instructional programs. • exam preparation and academic tutoring services. • student services sold separately. • educational support services. • educational consulting services. <p>Excludes:</p> <ul style="list-style-type: none"> • non-educational daycare services sold separately are in product 2.9, Child daycare services. • tour packages designed to expose the tourist to the culture, history or natural environment of the destination are in product 2.18, Packaged tours. • overnight recreational camps. 	611110 611210 611310 611410 611420 611430 61151 611610 611620 611630 61169 611710 62

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61	1.1					Basic education and skills programs	<p>Providing formal instructional programs and courses at the pre-primary, elementary, and secondary levels for children and adults, designed to develop fundamental knowledge and skills needed by individuals to function productively in society.</p> <p>Includes:</p> <ul style="list-style-type: none"> • pre-school and educational daycare programs for children at least 3 years old. • kindergarten, elementary, and secondary school programs through grade 12. • literacy and numeracy programs. • adult basic education programs. • non-credit language programs. • personal improvement programs. • special education programs for gifted or disadvantaged children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • instruction in recreational and sporting activities is in product 1.4, Leisure and recreational instructional programs. • second language credit programs are in product 1.2 or 1.3, depending on the program level. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. • educational testing services are in product 1.7.1, Educational testing services. • sports instruction camps are in product 1.4.3.1, Sports and exercise programs. • non-educational daycare services sold separately are in product 2.9, Child daycare services. • overnight recreational camps. 	611110 611699 623990 624410

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61	1.1.1					Pre-primary, elementary, and secondary programs, for children and youth	<p>Providing instructional programs and courses of structured basic education for school age children from pre-primary through grade 12.</p> <p>Includes:</p> <ul style="list-style-type: none"> • pre-school and educational daycare programs for children at least 3 years old. • kindergarten, elementary, and secondary school programs through grade 12. • special education programs for gifted or disadvantaged children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy programs taken outside the regular curriculum, classified in 1.1.2, Literacy and numeracy programs. • instruction in recreational and sporting activities is in product 1.4, Leisure and recreational instructional programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. • room and board services are in products under 2, Related products. • non-educational daycare services sold separately are in product 2.9, Child daycare services. • overnight recreational camps. 	611110 623990 624410
61	1.1.1.1	X				Pre-primary programs	<p>Providing programs that combine education with child care and are designed to introduce very young children (at least 3 years old) to a school-type environment.</p> <p>Includes:</p> <ul style="list-style-type: none"> • pre-school and educational daycare programs for children at least 3 years old. • kindergarten. • special education programs for gifted or disadvantaged children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • non-educational daycare services sold separately are in product 2.9, Child daycare services. 	611110 624410

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61	1.1.1.1.1			X		Pre-primary programs for children without special needs	<p>Providing programs that combine education with child care and are designed to introduce very young children (at least 3 years old) to a school-type environment.</p> <p>Includes:</p> <ul style="list-style-type: none"> • pre-school and educational daycare programs for children at least 3 years old. • kindergarten. • special education programs for gifted children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • special needs pre-primary education programs for disadvantaged children are in product 1.1.1.1.2, Pre-primary programs for children with special needs. • non-educational daycare services sold separately are in product 2.9, Child daycare services. 	611110 624410
61	1.1.1.1.2			X		Pre-primary programs for children with special needs	<p>Providing pre-school level training and educational programs for children who, by their physical, sensorial, intellectual or psychological characteristics (severe incapacity, aptitudes, problems of learning, language or conduct), experience difficulties to integrate themselves into a regular school program or the society.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. • daycare services are in product 2.9, Child daycare services. 	611110 624410

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61	1.1.1.2	X				Elementary school programs	<p>Providing instructional programs designed to give students a basic education in reading, writing and mathematics, along with an elementary understanding of subjects such as history, geography, natural science, social science, art, music, and in some cases, religion. Such programs usually cover the first six years of full-time schooling beginning about age 6.</p> <p>Includes:</p> <ul style="list-style-type: none"> • special education programs for gifted or disadvantaged children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • elementary-level education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990
61	1.1.1.2.1			X		Elementary school programs for children without special needs	<p>Providing instructional programs designed to give students a basic education in reading, writing and mathematics, along with an elementary understanding of subjects such as history, geography, natural science, social science, art, music, and in some cases, religion. Such programs usually cover the first six years of full-time schooling beginning about age 6.</p> <p>Includes:</p> <ul style="list-style-type: none"> • special education programs for gifted children. • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • special needs elementary education programs for disadvantaged children are in product 1.1.1.2.2, Elementary school programs for children with special needs. • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • elementary-level education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990

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61	1.1.1.2.2			X		Elementary school programs for children with special needs	<p>Providing elementary school level training and educational programs for children who, by their physical, sensorial, intellectual or psychological characteristics (severe incapacity, aptitudes, problems of learning, language or conduct), experience difficulties to integrate themselves into a regular school program or the society.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990
61	1.1.1.3	X				Junior high/middle school or Intermediate school programs	<p>Providing instructional programs designed to complete the provision of basic education. These are usually provided more on a subject oriented pattern, using more specialized teachers. Grades 7 to 9 are normally covered.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. • special education programs for gifted or disadvantaged children. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • intermediate-level education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990

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61	1.1.1.3.1			X		Junior high/middle school or Intermediate school programs for children without special needs	<p>Providing instructional programs designed to complete the provision of basic education. These are usually provided more on a subject oriented pattern, using more specialized teachers. Grades 7 to 9 are normally covered.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. • special education programs for gifted children. <p>Excludes:</p> <ul style="list-style-type: none"> • special needs intermediate education programs for disadvantaged children are in product 1.1.1.3.2, Junior high/middle school or Intermediate school programs for children with special needs. • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • intermediate-level education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990
61	1.1.1.3.2			X		Junior high/middle school or Intermediate school programs for children with special needs	<p>Providing intermediate school level training and educational programs for children who, by their physical, sensorial, intellectual or psychological characteristics (severe incapacity, aptitudes, problems of learning, language or conduct), experience difficulties to integrate themselves into a regular school program or the society.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. <p>Excludes:</p> <ul style="list-style-type: none"> • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990

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61	1.1.1.4	X				High school programs	<p>Providing instructional programs and courses which generally comprise grades 10 through 12 and may lead to an academic or vocational high school diploma or certificate.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic camps. • special education programs for gifted or disadvantaged children. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • high school education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990
61	1.1.1.4.1			X		General and college preparatory high school programs	<p>Providing instructional programs and courses that primarily focuses on academic areas and preparation for additional study, rather than an immediate occupation, vocation or career.</p> <p>Includes:</p> <ul style="list-style-type: none"> • vocational-technical education programs offered as part of a regular or preparatory education curriculum. <p>Excludes:</p> <ul style="list-style-type: none"> • vocational-technical education programs offered separately from a regular or preparatory education curriculum are in product 1.1.1.4.2, Occupational, vocational, technical, or career programs. • literacy, numeracy, and computational programs for adults are in product 1.1.2, Literacy and numeracy programs. • high school education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990

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61	1.1.1.4.2			X		Occupational, vocational, technical, or career programs	<p>Providing instructional programs and courses that meet all the requirements for a high school education through grade 12, but does not require as much academic study as a regular or preparatory education. These programs emphasize more immediate preparation for occupations, the professions, the trades and other careers, and primarily focus on the occupational, vocational and/or technical skills that students will need to achieve these goals.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • general and college preparatory high school programs are in product 1.1.1.4.1, General and college preparatory high school programs. • trade, vocational, and technical programs offered separately from high-school education are in products under 1.2.1 or 1.3, depending on the content and length of the program. • high school education for adults is in product 1.1.3, Adult basic education programs. • tutoring services are in product 1.5.2, Academic tutoring and customized learning programs. 	611110 623990
61	1.1.2	X				Literacy and numeracy programs	<p>Providing instructional programs and courses designed to develop fundamental reading, writing, speaking, computation and other mathematical reasoning skills needed to function productively in society.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy testing services are in product 1.7.1, Educational testing services. 	611110 611210 611699
61	1.1.2.1		X	X		Literacy programs	<p>Providing instructional programs and courses that teach fundamental reading, writing and speaking skills needed to function productively in society.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy testing services are in product 1.7.1, Educational testing services. 	611110 611210 611699
61	1.1.2.2		X	X		Numeracy programs	<p>Providing instructional programs and courses that teach fundamental computation and other mathematical reasoning skills needed to function productively in society.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy testing services are in product 1.7.1, Educational testing services. 	611110 611210 611699

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61	1.1.3					Adult basic education programs	<p>Providing adult instructional programs and courses that focus on specific approved programs in elementary-secondary education that may ultimately lead to a high school completion or it's equivalent.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs that prepare adults to take a high school equivalency certificate test. • pre-college or pre-university academic upgrading programs. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy programs and courses for adults sold separately are in product 1.1.2, Literacy and numeracy programs. • non-credit second language learning is in product 1.1.4, Second language programs. • educational testing services are in product 1.7.1, Educational testing services. 	611110 611210 611310 611699
61	1.1.3.1	X				Adult elementary-secondary education diploma programs	<p>Providing adult instructional programs and courses that focus on elementary-secondary education approved and designed for obtaining a high school/secondary school diploma.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • programs that prepare adults to take a high school equivalency certificate test are in product 1.1.3.2, High school equivalence and GED preparation programs. • pre-college or pre-university level academic upgrading programs are in product 1.1.3.3, Pre-college or pre-university level academic upgrading programs. • literacy and numeracy programs and courses for adults sold separately are in product 1.1.2, Literacy and numeracy programs. • non-credit second language learning is in product 1.1.4, Second language programs. • educational testing services are in product 1.7.1, Educational testing services. 	611110 611210
61	1.1.3.2	X				High school equivalence and GED preparation programs	<p>Providing instructional programs and courses that prepare adults, who did not complete secondary school, to take high school equivalency tests such as the General Educational Development (GED) test. Successful completion results in the award of a high school equivalency certificate, which is usually recognized as the equivalent of a secondary school diploma.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • adult elementary-secondary programs leading to a high school diploma are in product 1.1.3.1, Adult elementary-secondary education diploma programs. • pre-college or pre-university level academic upgrading programs are in product 1.1.3.3, Pre-college or pre-university level academic upgrading programs. • literacy and numeracy programs and courses for adults are in product 1.1.2, Literacy and numeracy programs. • non-credit second language learning is in product 1.1.4, Second language programs. • educational testing services are in product 1.7.1, Educational testing services. 	611110 611210

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61	1.1.3.3	X				Pre-college or pre-university level academic upgrading programs	<p>Providing instructional programs and courses designed to upgrade an adult's knowledge and skills, in order to meet college admission requirements.</p> <p>Includes:</p> <ul style="list-style-type: none"> • includes courses which qualify a person who is missing some or all of the college entrance requirements to enter first year. <p>Excludes:</p> <ul style="list-style-type: none"> • adult elementary-secondary programs leading to a high school diploma are in product 1.1.3.1, Adult elementary-secondary education diploma programs. • programs that prepare adults to take a high school equivalency certificate test are in product 1.1.3.2, High school equivalence and GED preparation programs. • literacy and numeracy programs and courses for adults are in product 1.1.2, Literacy and numeracy programs. • non-credit second language learning is in product 1.1.4, Second language programs. • educational testing services are in product 1.7.1, Educational testing services. 	611110 611310 611699
61	1.1.4	X				Second language programs	<p>Providing instructional programs or courses that focus on the development of proficiency in reading, writing and speaking a language or languages other than the mother tongue, that are needed to perform day to day tasks. Programs are not for academic credit, although some form of recognition or award may be granted.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs designed to assist immigrants. • language learning summer camps. <p>Excludes:</p> <ul style="list-style-type: none"> • second language programs taken for credit are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, as appropriate. • programs which prepare candidates to take a language test are in product 1.5.1.3, Second language proficiency exam preparation courses. • tutoring in second languages is in product 1.5.2.9, Other tutoring services. 	611110 611210 611630 611699
61	1.1.4.1		X	X		English as a second language programs	Providing instructional programs and courses that focus on the development of proficiency in reading, writing and speaking English as a second language.	611110 611210 611630 611699
61	1.1.4.2		X	X		French as a second language programs	Providing instructional programs and courses that focus on the development of proficiency in reading, writing and speaking French as a second language.	611110 611210 611630 611699

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61	1.1.4.3		X	X		Aboriginal language as a second language programs	Providing instructional programs or courses that focus on the development of proficiency in reading, writing and speaking an Aboriginal language as a second language.	611110 611210 611630 611699
61	1.1.4.4		X	X		Spanish as a second language programs	Providing instructional programs and courses that focus on the development of proficiency in reading, writing and speaking Spanish as a second language	611110 611210 611630 611699
61	1.1.4.9		X	X		Other second language programs	Providing instructional programs and courses that focus on the development of proficiency in reading, writing and speaking a second language, other than English, French, Aboriginal languages, or Spanish.	611110 611210 611630 611699
61	1.1.5	X				Personal improvement programs	<p>Providing instructional programs and courses that focus on the fundamental knowledge and skills that individuals need to function productively in society. Programs are typically not for academic credit, although some form of recognition or award may be granted.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in birthing and parenting; first aid; citizenship; job-seeking; business soft skills; personal leadership; personal finance; and speed reading, etc. <p>Excludes:</p> <ul style="list-style-type: none"> • literacy and numeracy programs are in product 1.1.2, Literacy and numeracy programs. • non-credit second language learning programs are in product 1.1.4, Second language programs. • leisure and recreational programs are in product 1.4, Leisure and recreational instructional programs. • leadership in the context of management is in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, as appropriate. 	611110 611210 611310 611430 61151 611699 62
61	1.1.5.1		X		X	Personal health improvement programs	<p>Providing instructional programs and courses that focus on the promotion of personal and family health.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in birthing and parenting; first aid; addiction prevention; and personal diet and nutrition, etc. 	611110 611210 611310 611430 61151 611699 62

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61	1.1.5.1.1		X			Birthing and parenting knowledge and skills programs	Providing instructional programs and courses that focus on all facets of the mother's and father's roles in family planning, prenatal preparation and care, the birthing experience, post-natal care and the raising of children.	611110 611210 611310 611430 61151 611699 62
61	1.1.5.1.2		X			Addiction prevention and treatment programs	Providing instructional programs and courses that focus on how individuals can avoid addictive substances and behaviors; the methods by which individuals can be treated for various addictions and related behavior problems; and the knowledge and coping skills needed by relatives and associates of addicted individuals. Includes: • instruction on fetal alcohol syndrome.	611110 611210 611310 611430 61151 611699 62
61	1.1.5.1.3		X			First aid programs	Providing instructional programs and courses that provide training in standard first aid, such as provided through the Red Cross or St. John's Ambulance. Excludes: • safety programs for recreational activities are in product 1.4.9.9, Other leisure and recreational instructional programs, nec.	611110 611210 611310 611430 61151 611699 62
61	1.1.5.1.9		X			Other personal health improvement programs	Providing instructional programs and courses that focus on the principles, techniques, and methods by which individuals can maintain or improve their overall physical and emotional well-being, as well as work on specific areas of personal health. Includes: • programs and courses that provide instruction on personal diet and nutrition, massage, alternative health, health and ageing.	611110 611210 611310 611430 61151 611699 62
61	1.1.5.2		X		X	Citizenship programs	Providing instructional programs and courses that prepare individuals for citizenship, and provide instruction on how citizens may engage in civic activities.	611110 611210 611699
61	1.1.5.2.1		X			Preparation for citizenship education programs	Providing instructional programs and courses that prepares individuals to take the oath of citizenship and to exercise the attendant rights and responsibilities of citizenship.	611110 611210 611699
61	1.1.5.2.9		X			Other civic activity programs	Providing other instructional programs and courses that prepare individuals to participate actively in the civic life of the country.	611110 611210 611699

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61	1.1.5.3		X		X	Career related skills programs	<p>Providing instructional programs and courses that provide skills that assist individuals personally in the preparation for or advancement in a career.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in job-seeking; career exploration; technology and industrial arts; and business soft skills, etc. <p>Excludes:</p> <ul style="list-style-type: none"> • trade, career, and professional development training and courses is in product 1.2, Trade, career, technical and professional development training programs. • academic, career, and vocational counseling services are in product 1.8.1, Academic, career and vocational counseling services. 	611110 611210 611310 611430 61151 611699
61	1.1.5.3.1		X			Job-seeking skills programs	<p>Providing instructional programs and courses that focus on the development of skills related to job searches and self-marketing.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in assessing one's own capabilities and skills; filling out an application; and handling an interview. 	611110 611210
61	1.1.5.3.2		X			Career exploration programs	<p>Providing instructional programs and courses that focus on the linkage between individual capabilities and needs and the job market.</p> <p>Includes:</p> <ul style="list-style-type: none"> • instruction in a variety and scope of available employment, how to access job information, and techniques of self-analysis. 	611110 611210
61	1.1.5.3.3		X			Technology education/industrial arts programs	<p>Providing instructional programs and courses that introduce persons to knowledge, learning experiences and competencies pertaining to aspects of industry and technology, and that are designed to help make informed occupational choices and provide preparation for entry into occupational training or education programs.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • vocational-technical education programs offered as part of a regular or preparatory education curriculum are in product 1.1.1.4, High school programs. 	611110 611210
61	1.1.5.3.4		X			Business soft skills programs	<p>Providing instructional programs and courses that focus on less tangible personal skills programs and courses that can help to improve or advance one's career.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in public speaking; negotiation and conflict resolution; problem solving techniques; and personal leadership, etc. 	611110 611210 611310 611430 61151 611699

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61	1.1.5.3.4.1		X			Business and social skills programs	<p>Providing instructional programs and courses that focus on how to increase one's ability to function effectively in social and business settings where interpersonal communication is required.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in assertiveness; public speaking; diplomacy; argumentation and presentation; negotiation and conflict resolution; team building; and problem solving techniques, etc. 	<p>611110</p> <p>611210</p> <p>611310</p> <p>611430</p> <p>61151</p> <p>611699</p>
61	1.1.5.3.4.2		X			Personal leadership skills programs	<p>Providing instructional programs and courses that focus on the skills of leadership in the context of personal development.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses geared to enhancing one's workplace performance through developing skills of self-analysis, behavioral capacities, creative thinking, listening, flexibility, readiness for change, ethics, and self-awareness. <p>Excludes:</p> <ul style="list-style-type: none"> • instructional programs on leadership in the context of management are in product 1.2 or 1.3, depending on the program level. 	<p>611110</p> <p>611210</p> <p>611310</p> <p>611430</p> <p>61151</p> <p>611699</p>
61	1.1.5.3.9		X			Other career related skills programs	<p>Providing instructional programs and courses that focus on other career related skills, such as time management in the workplace.</p>	<p>611110</p> <p>611210</p> <p>611310</p> <p>611430</p> <p>61151</p> <p>611699</p>
61	1.1.5.9		X		X	Other personal improvement skills programs	<p>Providing instructional programs and courses that focus on other fundamental knowledge and skills that individuals need to function productively in social and personal settings.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing knowledge and skills in personal finance; interpersonal relationships; personal time and stress management; and speed reading, etc. 	<p>611110</p> <p>611210</p> <p>611310</p> <p>611430</p> <p>61151</p> <p>611699</p>
61	1.1.5.9.1		X			Basic life skills programs	<p>Providing instructional programs and courses that focus on the fundamental knowledge and skills that individuals need to function productively in society.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses focused on developing general life skills such as goal setting, communication, personal time management, personal stress management, and conflict resolution, etc. 	<p>611110</p> <p>611210</p> <p>611310</p> <p>611430</p> <p>61151</p> <p>611699</p>

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61	1.1.5.9.2		X			Personal finance education programs	Providing instructional programs and courses that provide individuals with the knowledge required to take an active role in planning their financial future.	611110 611210 611310 611430 61151 611699
61	1.1.5.9.3		X			Speed reading programs	Providing instructional programs and courses that teach individuals to read more quickly, with equal or greater retention and comprehension. Excludes: • pleasure reading programs are in product 1.4.5, Pleasure reading and writing programs.	611110 611210 611310 611430 61151 611699
61	1.1.5.9.9		X			All other personal improvement skills programs	Providing instructional programs and courses that focus on other personal improvement skills. Includes: • programs and courses focused on developing skills in self-awareness, personal decision making, self-esteem and values clarification, and interpersonal relationships.	611110 611210 611310 611430 61151 611699
61	1.2	X				Trade, career, technical and professional development training programs	Providing instructional programs and non-degree courses in a wide variety of subjects designed to train or update adults in the skilled trades or in entry level vocations, career and technical occupations; or which provide short term skills upgrading or professional development training during a person's working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification. Includes • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. Excludes: • high school vocational certificate or diploma programs are in product 1.1.1.4, High school programs. • literacy and numeracy programs are in product 1.1.2, Literacy and numeracy programs. • Adult basic education programs are in product 1.1.3, Adult basic education programs. Continued below.	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699

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61	1.2 Cont'd						<ul style="list-style-type: none"> • non-credit second language learning programs are in product 1.1.4, Second language programs. • programs of two year's duration or longer (including post diploma or post degree career programs) in higher technical and theoretical subjects which focus on occupationally specific qualifications needed for entry into or advancement in the labour market are in product 1.3.1, Higher career and technical programs. • higher academic programs focused on preparation for further research or entry into professions with high skill requirements are in product 1.3.2, Bachelor degree, Master's degree, and other equivalent programs (except PhD). • programs leading to a PhD are in product 1.3.3, PhD programs (Advanced research qualification). <p>Includes training products found on other NAPCS lists.</p>	
61	1.2.1		X	X		Trade, career and technical programs	<p>Providing instructional programs and courses which prepare individuals in the skilled trades, or for a vocational, career or technical entry level position, and which usually result in a labor market relevant vocational qualification, such as a certificate or diploma. Programs are generally less than two years in length, except for registered apprenticeship.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • vocational high school certificate or diploma programs are in product 1.1.1.4, High school programs. • formal higher career and technical programs, of two years or more duration or taken after a degree or diploma, are in product 1.3.1, Higher career and technical programs. • skills upgrading and professional development and management training programs are in product 1.2.2, Skills upgrading, professional development and management training programs. • private pilot training is in product 1.4.7.1, Pilot training services, private. 	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699
61	1.2.1.1		X			Registered apprenticeship programs	<p>Providing instructional programs and courses for registered apprentices which combine on-the-job experience with short periods of formal instruction, and lead to journey person status in designated trades falling under the direction of a provincial department of education or labor.</p>	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699

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61	1.2.1.2		X	X		Trade, career or technical entry level programs (less than two years in duration)	Providing instructional programs and courses of less than two years duration which prepare individuals for entry level employment in a specific trade, vocation, career or technical occupation. Excludes: • registered apprenticeship programs are in product 1.2.1.1, Registered apprenticeship programs. • private pilot training is in product 1.4.7.1, Pilot training services, private.	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699
61	1.2.1.2.1		X	X		Trade, career or technical entry level programs (less than one year in duration)	Providing instructional programs and courses of less than one year in duration, which prepare individuals for entry level employment in a specific trade, vocation, career or technical occupation. Excludes: • registered apprenticeship programs are in product 1.2.1.1, Registered apprenticeship programs.	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699
61	1.2.1.2.2		X	X		Trade and career or technical entry level programs (one year, but less than two years in duration)	Providing instructional programs and courses of at least one year, but less than two years in duration, which prepare individuals for entry level employment in a specific trade, vocation, career or technical occupation. Excludes: • registered apprenticeship programs are in product 1.2.1.1, Registered apprenticeship programs.	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699

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61	1.2.2		X	X		Skills upgrading, professional development and management training programs	<p>Providing instructional programs, courses, workshops and seminars for those with prior trade, career, technical or professional experience that provide training in new occupational skills, methods, developments or applications. Programs are usually short term, for example, ranging from a weekend to a few months. They may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • personal leadership skills programs are in product 1.1.5.3.4.2, Personal leadership skills programs. • programs taken during the course of one's working life, which require the completion of a two year diploma or a degree for entry, and which lead to a formal postsecondary qualification are in product 1.3, Higher career, technical, academic and advanced research qualification programs. 	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699
61	1.2.3				X	Trade, career, technical and professional development training programs in education	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the field of education, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. 	611210

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61	1.2.4				X	Trade, career, technical and professional development training programs in visual and performing arts and communications technologies	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the field of visual and performing arts and communications technologies, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes products 6.2 on 519 list, 3.2 on 54141 list, 2.2 on 54142 list, 2.5 on 54143 list, and 5.9 on 712 list.</p>	611210 611310 611519 611610
61	1.2.5				X	Trade, career, technical and professional development training programs in humanities	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the field of humanities, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes product 2.3 on 54193 list.</p>	611210 611310

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61	1.2.6				X	Trade, career, technical and professional development training programs in social and behavioral sciences and law	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of social and behavioral sciences and law, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes product 15 on 51113 list.</p>	611210 611310 611410
61	1.2.7				X	Trade, career, technical and professional development training programs in business, management, and public administration	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of business, management, and public administration, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • training programs in accounting and computer science. • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes products 1.3.4 and 1.5.5 on 5412 list, 4 on 54161 list, 9.4 on 624 list, and pt. 2.21 on 813 list.</p>	611210 611310 611410 611420 611430

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61	1.2.8				X	Trade, career, technical and professional development training programs in physical and life sciences and technologies	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of physical and life sciences and technologies, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes products 8 on 54136 list.</p>	611210 611310
61	1.2.9				X	Trade, career, technical and professional development training programs in mathematics, computer and information sciences	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of mathematics, computer and information sciences, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Excludes:</p> <ul style="list-style-type: none"> • training programs in accounting and computer science are in product 1.2.7, Trade, career, technical and professional development training programs in business, management, and public administration. <p>Includes product 1.11 on 5112 et al list.</p>	611210 611310 611410 611420 611430 611519

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61	1.2.10				X	Trade, career, technical and professional development training programs in architecture and engineering and related technologies	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of architecture and engineering and related technologies, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • training programs in historic preservation and conservation; construction trades, mechanic and repair technologies/technicians, and precision production. • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. 	611210 611310 61151
61	1.2.11				X	Trade, career, technical and professional development training programs in agriculture, natural resources, and conservation	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of agriculture, natural resources and conservation, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes product 2.5 on 54162 list.</p>	611210 611310 61151 61169

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61	1.2.12				X	Trade, career, technical and professional development training programs in health, parks, recreation, and fitness	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of health, parks, recreation and fitness, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes products 3.3 on 5615 list, 2.5 on 62121 list, 99.8 on 621-2 (ex.6212, 6, 9) list, 1.2.12 on 61 list, and 3.15 on 62191 list.</p>	611210 611310 61151 61169
61	1.2.13				X	Trade, career, technical and professional development training programs in personal, protective, and transportation services	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in the fields of personal, protective and transportation services, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. <p>Includes products 3.2 on 48111 (passenger) list and 4.1 on 8121 list.</p>	611210 611310 61151 61169

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61	1.2.14				X	Trade, career, technical and professional development training programs in fields, nec.	<p>Providing instructional programs and non-degree courses, including short term skills upgrading or professional development training, designed to train or update adults in fields not elsewhere classified, during their working life. This type of training is frequently highly structured and specialized and may lead to some type of award for completion, attendance, or industry recognition, or may count as a continuing education credit towards the maintenance of a workplace or professional qualification.</p> <p>Includes:</p> <ul style="list-style-type: none"> • trade/vocational pre-employment and registered apprenticeship programs and courses offered by career colleges, private vocational schools and other private providers. • career/technical training programs or courses equal to or less than two years in length. • professional development and management training programs and courses. • customized training programs and courses. 	611210 611310 611410 611420 611430 61151 611610 611620 611630 611699
61	1.3					Higher career, technical, academic, and advanced research qualification programs	<p>Providing instructional programs and courses in higher technical and theoretical subjects. Programs are normally two years or more in length or may cumulatively contribute to or follow such a program.. Programs may be designed to qualify a person for industry or government certification.</p> <p>Includes</p> <ul style="list-style-type: none"> • programs providing occupationally specific qualifications for entry to or advancement in the labor market. • programs of academic degree credit, or their equivalent, which prepare students for further research or for occupations with high skills requirements. • PhD and other advanced research programs. <p>Excludes:</p> <ul style="list-style-type: none"> • registered apprenticeship programs; trade, career and technical entry level programs of less than two years duration; and skills upgrading, professional development and management training programs and courses are in product 1.2, Trade, career, technical and professional development training programs. 	5417 611210 611310 61151 6221 6222 6223

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61	1.3.1	X				Higher career and technical programs	<p>Providing sub-baccalaureate instructional programs and courses that are practically oriented and occupationally specific for students who want to pursue higher career and technical programs. Successful completion of these programs generally results in the award of an occupational associate degree, certificate, diploma or other award.</p> <p>Includes:</p> <ul style="list-style-type: none"> • sub-baccalaureate instructional programs and courses for architectural technologists; computer programming; business administration; practical nursing; orthotic/prosthetic technician; graphics design; and hotel management; etc. • programs and courses, at this level, for non-award-seeking students. <p>Excludes:</p> <ul style="list-style-type: none"> • apprenticeship programs and non-degree trade, career, technical, skills upgrading, and professional development and management training programs and courses are in products 1.2.3 - 1.2.14, depending on disciplines and occupations covered. • undergraduate certificate or diploma programs, university transfer or associate degree programs, Bachelor's, first professional and Master's degree programs, graduate certificate or diploma programs, and medical, veterinary and dental residency programs are in product 1.3.2, Bachelor degree programs. • PhD programs are in product 1.3.3, PhD and other advanced research qualification programs. 	611210 611310 61151
61	1.3.1.1		X			Career and technical programs (two, but less than three years duration)	<p>Providing programs and courses of higher career and technical content which focus on occupationally specific qualifications needed for direct entry to the labor market, with a duration of two, but less than three years.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • higher career and technical programs of three years or more duration are in product 1.3.1.2, Career and technical programs (three years or more duration). • post diploma or post degree career programs are in product 1.3.1.3, Post diploma or post-degree career programs. 	611210 611310 61151
61	1.3.1.2		X			Career and technical programs (three years or more duration)	<p>Providing programs and courses of higher career and technical content which focus on occupationally specific qualifications needed for direct entry into the labor market, with a duration of three or more years.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • higher career and technical programs of two years but less than 3 years duration are in product 1.3.1.1, Career and technical programs (two, but less than three years duration). • post diploma or post degree career programs are in product 1.3.1.3, Post diploma or post-degree career programs. 	611210 611310 61151

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61	1.3.1.3		X			Post diploma or post-degree career programs	<p>Providing programs and courses for those who have completed a diploma or degree program and which provide intensive training in specific career areas. Programs are generally two years or less of full time study, and may lead to a formal award such as a certificate or diploma.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • undergraduate certificate or diploma programs are in product 1.3.2.1, Undergraduate certificate or diploma programs. • graduate certificate or diploma programs are in product 1.3.2, Bachelor degree, Master's degree, and other equivalent programs (except PhD). 	611210 611310 61151
61	1.3.2	X				Bachelor degree, Master's degree, and other equivalent programs (except PhD)	<p>Providing higher academic programs and credit courses that combine theoretical and practical coursework which can be applied towards a degree, and which focus on preparation for further research or on entry into professions with high skills requirements.</p> <p>Includes:</p> <ul style="list-style-type: none"> • programs and courses, at this level, for non-degree seeking students. • Bachelor or first professional degree programs. • Master's degree programs. • undergraduate certificate or diploma programs. • university transfer or associate degree programs. • graduate certificate or diploma programs. • medical veterinary and dental residency programs, etc. <p>Excludes:</p> <ul style="list-style-type: none"> • short term programs, seminars and workshops taken for upgrading during the course of one's working life, which may grant credit towards maintaining a workplace or professional credential are in product 1.2, Trade, career, technical and professional development training programs. • post-degree career programs, which require a diploma or degree for entry, but which do not earn degree credits are in product 1.3.1, Higher career and technical programs. • PhD programs are in product 1.3.3, PhD and other advanced research qualification programs. 	611210 611310 5417

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61	1.3.2.1		X		X	Undergraduate certificate or diploma programs	<p>Providing higher academic programs and credit courses that upon successful completion result in a formal award of a university level certificate or diploma. These programs generally have the same entry requirements as degree programs, and courses may be credited towards a degree program.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • non-credit programs or courses for professional development are in product 1.2, Trade, career, technical and professional development training programs. • post-degree certificate programs not providing academic degree credit are in product 1.3.1, Higher career and technical programs. • university certificate or diploma programs or credit courses taken after a Baccalaureate degree program, in the same field of study, are in product 1.3.2.4, University graduate and first professional certificate and diploma programs. 	611310
61	1.3.2.2		X		X	University transfer (associate) degree programs	Providing higher academic programs and credit courses that upon successful completion result in a formal award of an academic-type associate degree that is recognized as easily transferable to another higher program of study.	611210 611310
61	1.3.2.3	X				Bachelor's and first professional degree programs	<p>Providing higher academic programs and credit courses which lead to a Bachelor's degree, or a first professional degree. A Bachelor's degree usually requires 3 or 4 years of full-time university, university-college or college level study. It includes an Applied degree and a 5 year co-operative work/study program. First professional degree programs are limited to the following:</p> <ul style="list-style-type: none"> • law (L.L.B., J.D.) • medicine (M.D.) • osteopathic medicine (D.O.,) • dentistry (D.D.S, D.M.D.) • optometry (O.D.) • podiatry (Pod.d, D.P., D.P.M.) • chiropractic (D.C., D.C.M.) • pharmacy (B. Pharm, Pharm D.) • veterinary medicine (D.V.M.) • divinity/ministry (B.D., M.Div.) • rabbinical and talmudic studies (M.H.L., Rav). 	611210 611310
61	1.3.2.3.1		X		X	Bachelor's degree programs	Providing higher academic programs and credit courses that upon successful completion result in a formal award of Bachelor's degree.	611210 611310

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61	1.3.2.3.2		X		X	First professional degree programs	Providing higher academic programs and credit courses that upon successful completion result in a formal award of first professional degree. First professional degree programs are limited to the following: <ul style="list-style-type: none"> • law (L.L.B., J.D.); • medicine (M.D.); • osteopathic medicine (D.O.); • dentistry (D.D.S, D.M.D.); • optometry (O.D.); • podiatry (Pod.d, D.P., D.P.M.); • chiropractic (D.C., D.C.M.); • pharmacy (B. Pharm, Pharm D.); • veterinary medicine (D.V.M.); • divinity/ministry (B.D., M.Div.); and • rabbinical and talmudic studies (M.H.L., Rav). 	611310 6221 6222 6223
61	1.3.2.4	X				University graduate level certificate programs	Providing post-baccalaureate programs and courses leading to a university graduate-level certificate. Includes: <ul style="list-style-type: none"> • Post-Baccalaureate certificate, First-Professional certificate (Post-degree), and Post-Masters certificate. Excludes: <ul style="list-style-type: none"> • post-degree certificate programs not providing academic degree credit are in product 1.3.1, Higher career and technical programs. • undergraduate certificates or diplomas, classified in 1.3.2.1, Undergraduate certificate or diploma programs. 	611310
61	1.3.2.5	X				Master's degree programs	Providing post-baccalaureate programs and courses leading to a Master's degree. These programs usually comprise one to two years of course work, and may include a thesis. Excludes: <ul style="list-style-type: none"> • Master's of Divinity (M.Div) and rabbinical and talmudic studies (M.H.L., Rav) programs are in product 1.3.2.3, Bachelor's and first professional degree programs. 	611310 5417
61	1.3.2.6	X				Medical, dental, and veterinary residency programs	Providing instructional programs and courses in various dental, medical, and veterinary specializations that may lead to advanced professional certification. Excludes: <ul style="list-style-type: none"> • residency programs that also result in an academic degree completion, such as an MS or a PhD, are either in product 1.3.2.5, Master's degree programs or in product 1.3.3, PhD programs (Advanced research qualification). 	611310 5417 6221 6222 6223

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61	1.3.3	X				PhD programs (Advanced research qualification)	Providing post-baccalaureate or higher education and training programs or courses, generally above the master's degree level, that involve advanced study and original research. Successful completion of these programs generally results in the award of a Doctor of Philosophy Degree (PhD) or equivalent recognition. Excludes: • graduate certificate or diploma programs are in product 1.3.2.4, University graduate level certificate and diploma programs .	611310 5417 6221 6222 6223
61	1.3.9	X				Other higher academic programs	Providing other higher academic programs and courses, such as those taken as a qualifying year for entrance into a Master's or PhD program.	611310
61	1.4					Leisure and recreational instructional programs	Providing instructional programs and courses that focus on the development of an appreciation for and competency in recreational and leisure-related activities. These may result in an award or other form of recognition, but do not qualify for academic credit or career qualifications. Includes: • day and overnight instructional camps. • personal automobile driver training and private aircraft pilot training. Excludes: • personal improvement programs are in product 1.1.5, Personal improvement programs. • commercial vehicle drivers and commercial pilot training and other non-credit programs or courses for professional development are in product 1.2.13, Trade, career, technical and professional development training programs in personal, protective, and transportation services. • programs giving academic credit, which focus on preparation for further research, or on entry into professions with high skill requirements, or which lead to an advanced research qualification, classified in 1.3, Higher career, technical, academic and advanced research qualification programs. • overnight recreational camps.	611110 611210 611310 611610 611620 61169
61	1.4.1	X				Performing arts programs	Providing instructional programs and courses that focus on the development of and appreciation for the performing arts such as dancing, music, or theatre.	611110 611210 611310 611610
61	1.4.1.1		X		X	Dance programs	Providing instructional programs and courses that focus on the knowledge and skills related to recreational dance, such as square dancing, ballroom dancing, classical, modern dance.	611110 611210 611310 611610

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61	1.4.1.2		X		X	Music programs	Providing instructional programs and courses that focus on the knowledge and skills associated with personal music appreciation, the playing of a musical instrument, singing or recreational composition.	611110 611210 611310 611610
61	1.4.1.3		X		X	Theatre programs	Providing instructional programs and courses that focus on the knowledge and skills associated with participation in amateur theatrical productions, drama appreciation, and writing amateur plays.	611110 611210 611310 611610
61	1.4.1.9		X		X	Other performing arts programs	Providing instructional programs and courses that focus on the knowledge and skills associated with other performing arts.	611110 611210 611310 611610
61	1.4.2	X				Visual arts, crafts, and photography programs	Providing instructional programs and courses that focus on the knowledge and skills related to visual arts, crafts, and photography	611110 611210 611310 611610
61	1.4.2.1		X		X	Art programs	Providing instructional programs and courses that focus on the techniques and methods of creative self-expression in visual or plastic media, such as painting or sculpture.	611110 611210 611310 611610
61	1.4.2.2		X		X	Handicrafts and model-making programs	Providing instructional programs and courses that focus on the on the fashioning of objects of decoration, utility, or representation from various materials, including related matters of research, tool use, and appreciation.	611110 611210 611310 611610
61	1.4.2.3		X		X	Photography and videography programs	Providing instructional programs and courses that focus on the principles and techniques of photography and videography, including camera operation and maintenance; use of lighting equipment; and the creation of still and video images on photographic film, plates, and digital media.	611110 611210 611310 611610
61	1.4.3	X				Sports and exercise, and nature appreciation programs	<p>Providing instructional programs and courses that focus on developing physical skills required to participate in competitive and non-competitive sports and physical fitness programs and on teaching nature appreciation skills.</p> <p>Includes:</p> <ul style="list-style-type: none"> • instruction in exercise techniques such as yoga, weight training, and general fitness, etc. • sports instruction camps. <p>Excludes:</p> <ul style="list-style-type: none"> • overnight sports recreational camps. • programs that prepare individuals to operate motorized personal-use vehicles, aircraft, and watercraft are in products under 1.4.7, Training to operate motorized personal-use aircraft, watercraft, and vehicles. 	611110 611210 611310 611620 61169

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61	1.4.3.1		X		X	Sports and exercise programs	<p>Providing instructional programs and courses that focus on teaching the rules, techniques, and skills required to participate in competitive and non-competitive sports and physical fitness programs.</p> <p>Includes:</p> <ul style="list-style-type: none"> • instruction in sports such as football, baseball, figure skating, soccer, tennis, golf, track and field, swimming and diving, and karate, etc. • instruction in exercise techniques such as yoga, weight training, and general fitness, etc. • training in use of non-motorized watercraft such as canoes, kayaks, and sailboats, etc. • training in race car driving. • instruction in horseback riding. • sports instruction camps. <p>Excludes:</p> <ul style="list-style-type: none"> • overnight sports recreational camps. • programs that prepare individuals to operate motorized personal-use vehicles, aircraft, and watercraft are in products under 1.4.7, Training to operate motorized personal-use aircraft, watercraft, and vehicles. 	611110 611210 611310 611620 61169
61	1.4.3.2		X		X	Nature appreciation programs	<p>Providing instructional programs and courses that focus on how to increase one's understanding and knowledge of the natural environment in which we live, as well as techniques of wildlife observation and management.</p> <p>Includes:</p> <ul style="list-style-type: none"> • instructional programs in natural history and birdwatching, etc; • natural history educational camps. <p>Excludes:</p> <ul style="list-style-type: none"> • overnight recreational camps 	611110 611210 611310 61169
61	1.4.4	X				Games, computing, and other hobby programs	Providing instructional programs and courses that focus on the techniques and building of skills for playing games, using computers, and engaging in other hobbies.	611110 611210 611620 61169
61	1.4.4.1		X		X	Board, card, and role-playing games programs	<p>Providing instructional programs and courses that focus on the rules and techniques of participation and skill building in competitive activities of skill or chance, such as board games, card games or role-playing activities.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • instruction in playing computer based games is in product 1.4.4.2, Computer skills and games programs. 	611110 611210 611620 61169

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61	1.4.4.2		X		X	Computer skills and games programs	Providing instructional programs and courses that focus on the knowledge and skills associated with creating, acquiring, maintaining, and using computer hardware and software, as well as the playing of computer-based games.	611110 611210 61169
61	1.4.4.3		X		X	Collecting and antiques programs	Providing instructional programs and courses that focus on the knowledge and techniques necessary for acquiring and maintaining personal collections of objects, such as autographs, stamps, models, specimens, vehicles, and antiques.	611110 611210 61169
61	1.4.5	X				Pleasure reading and writing programs	Providing instructional programs and courses that focus on the activity of reading for pleasure, either alone or as part of a group experience, or on the knowledge and skills related to creative writing and poetry composition for pleasure or profit, including methods of publication. Excludes: • speed reading programs are in product 1.1.5.9, Other personal improvement skills programs.	611110 611210 61169
61	1.4.5.1		X		X	Reading programs	Providing instructional programs and courses that focus on the activity of reading for pleasure, either alone or as part of a group experience. Excludes: • speed reading programs are in product 1.1.5.9, Other personal improvement skills programs.	611110 611210 61169
61	1.4.5.2		X		X	Writing programs	Providing instructional programs and courses that focus on the knowledge and skills related to creative writing and poetry composition for pleasure or profit, including methods of publication.	611110 611210 61169
61	1.4.6	X				Home and domestic skills programs	Providing instructional programs and courses that focus on the knowledge and skills related to maintaining and improving the home and its surroundings, and to developing cooking and other domestic skills.	611110 611210 61169
61	1.4.6.1		X		X	Home maintenance and improvement programs	Providing instructional programs and courses that focus on the knowledge and skills related to maintaining the living space and related equipment and improvement projects of varying complexity.	611110 611210 61169
61	1.4.6.2		X		X	Home gardening and landscaping programs	Providing instructional programs and courses that focus on the knowledge and skills needed to plant and cultivate gardens, and to improve the landscaping of one's surroundings.	611110 611210 61169
61	1.4.6.3		X		X	Cooking and other domestic skills programs	Providing instructional programs and courses that focus on the knowledge and skills related to food buying and preparation, home decoration, sewing and other domestic activities, either as hobbies or as routine tasks.	611110 611210 61169

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61	1.4.7	X				Training to operate motorized personal-use aircraft, watercraft, and vehicles.	Providing instructional programs and courses that focus on skills and preparation needed to learn to fly or drive motorized aircraft, watercraft, or vehicles for personal use. Excludes: • commercial pilot and flight crew training, and commercial truck and bus driver training are in product 1.2.13, Trade, career, technical and professional development training programs in personal, protective, and transportation services.	611110 611210 611512 611692 611699
61	1.4.7.1		X		X	Pilot training services, private	Providing instructional programs and courses that prepare individuals to fly aircraft for personal use, and qualify individuals to sit for the pilot's license examination. Excludes: • commercial pilot and flight crew training is in product 1.2.13, Trade, career, technical and professional development training programs in personal, protective, and transportation services.	611110 611210 611699 611512
61	1.4.7.2		X		X	Driver education programs	Providing instructional programs and courses that prepare individuals to drive cars for personal use and to pass a test for a personal driver's license. Includes: • instruction in driving methods and road safety. Excludes: • commercial truck and bus driver training is in product 1.2.13, Trade, career, technical and professional development training programs in personal, protective, and transportation services.	611110 611210 611692
61	1.4.7.9		X		X	Training to operate other motorized, personal-use craft and vehicles	Providing instructional programs and courses that prepare individuals to operate other motorized, personal-use craft and vehicles, such as motorcycles, snow mobiles, motorboats, and other motorized watercraft. Exclusions: • commercial navigation training is in product 1.2.13, Trade, career, technical and professional development training programs in personal, protective, and transportation services.	611110 611210 611699
61	1.4.9	X				Other leisure and recreational instructional programs	Providing instructional programs and courses that prepare individuals in other leisure and recreational activities such as travel and exploration, pet ownership and care, etc. Excludes: • overnight sports recreational camps.	611110 611210 611699

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61	1.4.9.1		X		X	Travel and exploration programs	<p>Providing programs and courses that focus on travel and geographic areas or phenomena, including those preparing people for particular trips.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • providing formal instruction by means of trips and tours that are designed to accomplish an educational objective. • services for tour packages designed to expose the tourist to the culture, history or natural environment of the destination are in product 2.18, Packaged tours. 	611110 611210 611699
61	1.4.9.2		X		X	Pet ownership and care programs	Providing instructional programs and courses that focus on how to care for domesticated animals and pets kept for pleasure.	611110 611210 611699
61	1.4.9.9		X		X	Other leisure and recreational instructional programs, nec.	Providing instructional programs and courses in leisure and recreational activities, not elsewhere classified, such as safety programs for recreational activities.	611110 611210 611699
61	1.5					Exam preparation and tutoring services	<p>Providing courses to prepare individuals to take standardized examinations, and tutoring services providing supplemental instruction for students having difficulty with their course work or wishing to improve their academic standing. Exam preparation courses generally consist of a review of previously learned information, advice on test-taking strategies, and insights on the nature and structure of particular exams.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • programs that prepare adults to take high school equivalency tests, such as the General Educational Development (GED) test, are in product 1.1.3.2, High school equivalence and GED preparation programs. • programs designed to teach the content for specific language tests are in product 1.1.4, Second language programs. • instruction which is not supplemental to another program or course, such as one-on-one second language training, is in product 1.1.4. • for-credit programs designed to teach the content required to pass specific occupational designation tests are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, dep • educational testing services are in product in 1.7.1, Educational testing services. 	611110 611210 611310 611691

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61	1.5.1					Exam preparation courses	<p>Providing instructional programs and courses that help prepare students and other candidates to take standardized examinations. Courses may provide a review of previously learned information and usually include advice on test-taking strategies and insights on the nature and structure of particular exams.</p> <p>Includes:</p> <ul style="list-style-type: none"> • exam preparation programs for standardized high school admission tests; college and university admission tests; professional and technical designation or licensing exams; and second language proficiency tests, etc. <p>Excludes:</p> <ul style="list-style-type: none"> • programs that prepare adults to take high school equivalency tests, such as the General Educational Development (GED) test, are in product 1.1.3.2, High school equivalence and GED preparation programs. • programs designed to teach the content for specific language tests are in product 1.1.4, Second language programs. • for-credit programs designed to teach the content required to pass specific occupational designation tests are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, depending on the content level. • educational testing services are in product in 1.7.1, Educational testing services. 	611110 611210 611310 611691
61	1.5.1.1	X				High school, college or university admission test preparation courses	<p>Providing instructional programs and courses that prepare students to write standardized high school, college, university or graduate school admissions tests.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • programs that prepare adults to take high school equivalency tests, such as the General Educational Development (GED) test, are in product 1.1.3.2, High school equivalence and GED preparation programs. • programs designed to teach the content for specific language tests are in product 1.1.4, Second language programs. • for-credit programs designed to teach the content required to pass specific occupational designation tests are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, depending on the content level. • educational testing services are in product in 1.7.1, Educational testing services. 	611110 611210 611310 611691

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61	1.5.1.2	X				Professional and technical certification preparation courses	<p>Providing instructional programs and courses that help prepare candidates to take professional or technical licensing or certification exams.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • for-credit programs designed to teach the content required to pass specific occupational designation tests are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, depending on the content level. 	611110 611210 611310 611691 611699
61	1.5.1.3	X				Second language proficiency exam preparation courses	<p>Providing instructional programs and courses that prepare individuals for specific second language language tests, such as Test of English as a Foreign Language (TOEFL) and Test of English for International Communications (TOEIC), which measure proficiency in the use of that language.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • programs designed to teach the content for specific non-credit language tests are in product 1.1.4, Second language programs. • for-credit programs designed to teach languages required to pass specific occupational designation tests are in product 1.2, Trade, career, technical and professional development training programs, or in product 1.3, Higher Career/technical, academic, and advanced research qualification programs, depending on the content level. 	611110 611210 611310 611691
61	1.5.1.9	X				Other specific test preparation courses	Providing instructional programs and courses that prepare individuals for other specific tests.	611110 611210 611310 611691 611699
61	1.5.2					Academic tutoring and customized learning programs	<p>Providing instruction supplemental to another program or course to students who desire or need additional instruction. Services may be customized or offered in small groups.</p> <p>Includes:</p> <ul style="list-style-type: none"> • homework and study help programs. • tutoring in specific subjects. • customized instruction for academically challenged students or for students seeking to acquire additional academic skills. <p>Excludes:</p> <ul style="list-style-type: none"> • instruction which is not supplemental to another program or course, such as one-on-one second language training is in product 1.1.4, Second language programs. 	611110 611210 611310 611691 611699

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61	1.5.2.1	X				Academic tutoring and customized learning programs, pre-primary, elementary, and secondary school levels	<p>Providing instruction supplemental to pre-school, elementary, or secondary programs or courses, to students who desire or need additional instruction. Services may be customized or offered in small groups.</p> <p>Includes:</p> <ul style="list-style-type: none"> • homework help and study skills programs. • tutoring in specific subjects. • customized instruction for academically challenged students or for students seeking to acquire additional academic skills. 	611110 611210 611310 611691 611699
61	1.5.2.2	X				Academic tutoring and customized learning programs, post-secondary/college level	<p>Providing instruction supplemental to post-secondary programs or courses, to students who desire or need additional instruction. Services may be customized or offered in small groups.</p> <p>Includes:</p> <ul style="list-style-type: none"> • homework help and study skills programs. • tutoring in specific subjects. • customized instruction for academically challenged students or for students seeking to acquire additional academic skills. 	611110 611210 611310 611691 611699
61	1.5.2.9	X				Other tutoring services	<p>Providing instruction supplemental to programs or courses other than pre-school, elementary, secondary or post-secondary education programs, to students who desire or need additional instruction.</p> <p>Includes:</p> <ul style="list-style-type: none"> • computer science tutoring not related to a computer-science degree program. • second language tutoring. <p>Excludes:</p> <ul style="list-style-type: none"> • instruction which is not supplemental to another program or course, such as one-on-one second language training is in product 1.1.4, Second language programs. 	611110 611210 611310 611691 611699

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61	1.6	X				Student services	<p>Providing services to students for which separate compulsory and supplementary fees are paid.</p> <p>Includes:</p> <ul style="list-style-type: none"> • health and counseling services. • athletic services. • counseling services. • library services. • locker rentals. • transcription services. • laboratory and computer services. • application and registration services, etc. <p>Excludes:</p> <ul style="list-style-type: none"> • academic counseling services sold separately are in product 1.8.1, Academic, career, and vocational counseling services. 	611210 611310 611410 611420 611430 61151 611520 611610
61	1.7					Educational support services	<p>Providing non-instructional services that support educational systems or processes, usually on a fee for service or contract basis.</p> <p>Includes:</p> <ul style="list-style-type: none"> • educational testing services. • curriculum, program and educational materials design and assessment services. • academic exchange services. <p>Excludes:</p> <ul style="list-style-type: none"> • test preparation and tutoring services are in product 1.5, Exam preparation and tutoring services. • educational consulting services to individuals and institutions are in product 1.8, Education consulting services. • educational test publishing is in product 2.16.1, Publications. 	611710

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61	1.7.1	X				Educational testing services	<p>Designing, developing, administering, and/or evaluating standardized and non-standardized tests for a fee.</p> <p>Includes:</p> <ul style="list-style-type: none"> • educational assessments for individuals. <p>Excludes:</p> <ul style="list-style-type: none"> • test preparation and tutoring services are in product 1.5, Exam preparation and tutoring services. • educational consulting services to individuals and institutions are in product 1.8, Education consulting services. • educational test publishing is in product 2.16.1, Publications. 	611710
61	1.7.1.1		X		X	Educational test and testing system design services	<p>Designing and developing educational tests or testing systems. May include processing and data management services.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • test preparation and tutoring services are in product 1.5, Exam preparation and tutoring services. • educational consulting services to individuals and institutions are in product 1.8, Education consulting services. • educational test publishing is in product 2.16.1, Publications. 	611710
61	1.7.1.2		X		X	Educational test administration services	<p>Administering educational tests such as literacy, admission, language proficiency, and computer certification tests.</p> <p>Includes:</p> <ul style="list-style-type: none"> • invigilation, proctoring, and test security services. <p>Excludes:</p> <ul style="list-style-type: none"> • test preparation and tutoring services are in product 1.5, Exam preparation and tutoring services. • educational consulting services to individuals and institutions are in product 1.8, Education consulting services. 	611710

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61	1.7.1.3		X		X	Educational assessment services for individuals	<p>Using standardized tests and other tools to measure and evaluate a person's knowledge, skills, abilities, learning needs, or prior academic or professional credentials.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic assessment services. • special needs assessment services • placement testing services. • prior learning recognition assessments. • advance credit or transfer evaluations. • foreign credential evaluation services. <p>Excludes:</p> <ul style="list-style-type: none"> • test preparation and tutoring services are in product 1.5, Exam preparation and tutoring services. • educational consulting services to individuals and institutions are in product 1.8, Education consulting services. 	611710
61	1.7.2	X				Curriculum, program, and educational materials design and assessment services	<p>Designing, developing, and/or evaluating educational curricula, programs, courses, and materials.</p> <p>Includes</p> <ul style="list-style-type: none"> • needs assessment services when bundled with curriculum design services. • training services for teachers of courses, when bundled into course or materials development service contracts. <p>Excludes:</p> <ul style="list-style-type: none"> • needs assessment services provided separately are in product 1.8.2, Consulting services for educational planning and development. • course development services, when bundled with a teaching or training service, is found in various products, according to program and level. 	611710

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	1.7.2.1		X		X	Curriculum and program design and assessment services	<p>Designing, developing, and/or evaluating educational curricula, programs, or courses.</p> <p>Includes</p> <ul style="list-style-type: none"> • needs assessment services when bundled with curriculum design services. • training services for teachers of courses, when bundled into course development service contracts. <p>Excludes:</p> <ul style="list-style-type: none"> • needs assessment services provided separately are in product 1.8.2, Consulting services for educational planning and development. • course development services, when bundled with a teaching or training service, is found in various products, according to program and level. 	611710
61	1.7.2.2		X		X	Program materials design and assessment services	<p>Designing, developing, and/or evaluating educational program materials, including electronic products.</p> <p>Includes:</p> <ul style="list-style-type: none"> • needs assessment services when bundled with materials design services. • training services for teachers of courses, when bundled into materials development service contracts. <p>Excludes:</p> <ul style="list-style-type: none"> • needs assessment services provided separately are in product 1.8.2, Consulting services for educational planning and development. • course development services, when bundled with a teaching or training service, is found in various products, according to program and level. 	611710
61	1.7.3	X				Academic exchange services	Providing services to facilitate academic exchanges. These may extend to work and study abroad programs, student, teacher, educator and administrator exchanges, and include homestay arrangements.	611710
61	1.7.9	X				Other educational support services	<p>Providing education support services, not elsewhere classified.</p> <p>Includes:</p> <ul style="list-style-type: none"> • school yard monitoring services and support services for students with disabilities, etc.. 	611710

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	1.8	X				Educational consulting services	<p>Providing advice and counseling in educational matters. May include advice and guidance services bundled with implementation services.</p> <p>Includes:</p> <ul style="list-style-type: none"> • academic, career and vocational counseling services. • educational planning and development consulting services. • needs assessments sold separately. <p>Excludes:</p> <ul style="list-style-type: none"> • programs which teach job-seeking skills, career exploration, technology education/industrial arts, business soft skills, and other career related skills are in product 1.1.5.3, Career related skills programs. • educational testing and assessment services are in product 1.7.1, Educational testing services. 	611110 611210 611310 611710 54161 54169
61	1.8.1		X		X	Academic, career, and vocational counseling services	<p>Providing advice and counseling to individuals concerning access to schools, postsecondary institutions and programs, and other training alternatives; academic and vocational counseling and guidance pertaining to career choices, academic or vocational assessments, employment trends and training alternatives, or counseling services for students with academic and personal difficulties.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • programs which teach job-seeking skills, career exploration, technology education/industrial arts, business soft skills, and other career related skills are in product 1.1.5.3, Career related skills programs. • educational testing and assessment services are in product 1.7.1, Educational testing services. 	611110 611210 611310 611710 54169
61	1.8.2		X		X	Consulting services for educational planning and development	<p>Providing advice and guidance pertaining to the establishment or comprehensive reform or re-development of an educational institution or system. Consulting contracts will cover a range of topics such as the development of educational institutions and curricula, testing systems, integration of technology, and development of accreditation systems. May include advice and guidance services bundled with implementation services.</p>	611110 611210 611310 611710 54169

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	1.8.9		X		X	Other education consulting services	Educational consulting services, not elsewhere classified. May include advice and guidance services bundled with implementation services. Includes: • education consulting services sold separately, such as conducting training needs assessments and providing advice on integrating technology into educational systems and processes, on educational testing systems, and on student recruitment and retention, etc.	611110 611210 611310 611710 54169
61	1.8.9.1				X	Consulting services for student evaluation and retention programs	Providing advice and guidance related to assessing, analyzing, designing, developing, and/or evaluating student dropout prevention methods, discipline, or other programs related to students. May include advice and guidance services bundled with implementation services.	611110 611210 611310 611710 54169
61	1.8.9.2				X	Consulting services for staff evaluation and development programs	Providing advice and guidance related to assessing, analyzing, designing, developing, and/or evaluating staff development programs or other programs related to staff. May include advice and guidance services bundled with implementation services.	611110 611210 611310 611710 54161 54169
61	1.8.9.3				X	Consulting services for funding educational programs	Providing advice and guidance to schools or districts regarding the acquisition of federal, state, and private grants; or providing advice on the use of school or district funds. May include advice and guidance services bundled with implementation services.	611110 611210 611310 611710 54161 54169
61	1.8.9.4				X	Consulting services for public policy, public relations and educational lobbying programs	Providing advice and guidance to schools or districts on issues related to education policy, law, or community relations. May include advice and guidance services bundled with implementation services.	611110 611210 611310 611710 54161 54169
61	2					Related products	Other important products provided by establishments classified in NAICS 61.	611 others

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.1					Reselling services for merchandise, retail	Retailing of merchandise purchased on own account for resale or sold on a fee or commission basis for others. Includes reselling of apparel, memorabilia, publications, prepackaged foods and beverages, and other merchandise. Also includes vending machine sales. Revenue for this product includes the gross margin, fees, and commissions earned on sales. Same as product 15.1 on 711 list.	611 others
61	2.1.1	X				Reselling services for books, newspapers, and periodicals, retail	Retailing of books, newspapers, and periodicals purchased on own account for resale or sold on a fee or commission basis for others. Includes vending machine sales. Revenue for this product includes the gross margin, fees, and commissions earned on sales. Excludes: • sale of own publications by publishers. Same as product 15.1.1 on 711 list.	611210 611310 611710 others
61	2.1.9	X				Reselling services for merchandise, except newspapers, periodicals and books, retail	Retailing of merchandise (except newspapers, periodicals and books) purchased on own account for resale or sold on a fee or commission basis for others. Includes vending machine sales. Revenue for this product includes the gross margin, fees, and commissions earned on sales.	611 others
61	2.2	X				Meals and beverages, prepared and served or dispensed for immediate consumption	Meals, snacks, other food items and beverages prepared and served or dispensed for immediate consumption (ready for consumption with little or no further cooking or other preparation). Includes: • food and beverages purchased by those who consume the food, or by businesses or institutions on behalf of those who will consume the food. Excludes: • retailing of food and beverages, packaged for storage rather than immediate consumption, is in product 2.1.9, Reselling services for other merchandise, retail. Same as product 1 on 722 list.	611110 611210 611310 722110 722211 722212 722213 722310 722320 722330 722410 721110 721120 721191 721199 others

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.3	X				Accommodation for travelers	<p>Providing temporary accommodation for travelers and others, typically comprising rental of a room with bed, or a site for a recreational vehicle or tent. The accommodation is not designed to be the principal residence. Sleeping facilities may be bundled with related services such as parking, meals, recreational activities, etc.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • accommodation rented under the terms and conditions of a principal residence (e.g., a furnished room with an annual lease). <p>Same as product 1 on 721 list.</p>	611210 611310 721110 721120 721191 721199 721211 721214 721310 712 713
61	2.4		X		X	Rental of other residential space for principal residence	<p>Renting or leasing space for use as the principal residence of a household, except in houses, apartments and similar units.</p> <p>Includes:</p> <ul style="list-style-type: none"> • renting or leasing movable structures, such as mobile homes, motor homes or houseboats, when used as principal residences of households. • renting rooms in boarding houses and dormitories, when used as principal residences. <p>Excludes:</p> <ul style="list-style-type: none"> • renting and leasing apartments and similar housing units. • renting space for use as temporary accommodation, such as hotel rooms and camp sites is in product 2.3, Accommodation for travelers. <p>Same as product 1.2.9 on 531 list.</p>	611110 611210 611310 531111 531112 531114 531119

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.5	X				Rental of non-residential space in buildings or other facilities	<p>Renting or leasing buildings, or space within buildings or other facilities, for non-residential uses such as office space, industrial space, retail stores, or food service.</p> <p>Includes:</p> <ul style="list-style-type: none"> • renting or leasing sites on a "concession" basis for such purposes as selling merchandise or meals at entertainment and sports venues. • renting space for meetings, conventions, weddings, parties, and similar events. • providing a location for the placement of coin-operated and self-service machines such as vending machines, video games, and children's mechanical rides. • renting or leasing self-storage space. • renting or leasing engineering works and structures. <p>Excludes:</p> <ul style="list-style-type: none"> • renting and leasing land • providing a location for the display of advertising messages, such as on billboards or walls. • renting and leasing parking spaces is in product 2.6, Parking spaces. <p>Same as product 1.3 on 531 list.</p>	<p>611110</p> <p>611210</p> <p>611310</p> <p>531120</p> <p>531130</p> <p>531210</p> <p>531312</p> <p>711</p> <p>712</p> <p>7131</p> <p>7139</p> <p>721</p> <p>722</p>
61	2.6				X	Rental of land	<p>Renting or leasing land.</p> <p>Includes:</p> <ul style="list-style-type: none"> • renting or leasing property with buildings or other structures if the value of the land is greater than the value of the structures. • leasing the right to exploit inland surface waters for recreational or other purposes, including fishing. <p>Excludes:</p> <ul style="list-style-type: none"> • renting rooms in boarding houses and dormitories, when used as principal residences, is in product 2.4, Rental of other residential space for principal residence. • renting and leasing non-residential buildings and other facilities, including engineering structures is in product 2.5, Rental of non-residential space in buildings or other facilities. • rents, royalties or other payments paid for the right to explore for, or exploit deposits of minerals or fossil fuels. • providing a location for the placement outdoors of coin-operated machines such as children's mechanical rides. • renting and leasing parking spaces is in product 2.7, Parking services. <p>Same as product 1.1 on 531 list.</p>	<p>611110</p> <p>611210</p> <p>611310</p> <p>531190</p>

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61	2.7	X				Parking services	<p>Providing parking for automobiles, motorcycles, and bicycles, both on-streets and off-streets.</p> <p>Includes:</p> <ul style="list-style-type: none"> • provision of space only, and the provision of space bundled with an automobile parking service ("valet service"). • residence parking space, such as parking service provided in apartment parking lots and garages. • covered or uncovered parking space. <p>Excludes:</p> <ul style="list-style-type: none"> • rental of lock-up garages or garage premises for vehicles by the month or year. <p>Same as product 1 in 81293 list.</p>	611210 611310 812930 others
61	2.8	X				Laundry and drycleaning services	<p>Providing laundry and dry-cleaning services.</p> <p>Includes:</p> <ul style="list-style-type: none"> • uniform and linen supply services. <p>Same as product 1 on 8123 list.</p>	611110 611210 611310 812310 812320 812331 812332
61	2.9		X		X	Child daycare services	<p>Providing daily/recurring custodial care and supervision for children, including disabled children, who need assistance in a protective setting during the day. May include recreation, meals, and transportation services.</p> <p>Includes:</p> <ul style="list-style-type: none"> • extended-day and other daycare services provided in a day-care center, child's home, or in other private residence. <p>Excludes:</p> <ul style="list-style-type: none"> • providing educational pre-school or kindergarten services. • providing child care (except skilled nursing) to residents of custodial care institutions. • providing irregular/periodic babysitting services. <p>Same as product 1.1.5 on 624 list.</p>	611110 611210 611310 623990 624410

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Industry Subject Area	Working Group Code	Tri-lateral Detail	National Product Detail			United States		
			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.10	X				Convention and trade show organization services	<p>Providing services to plan, organize, market, and manage conventions, trade shows, conferences, retreats, and similar non-social events, for a fee or commission.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • designing advertising campaigns that involve the use of special events. • organizing sports and cultural events. • organizing social events, such as weddings and parties. <p>Same as product 3 on 5619 list.</p>	<p>611210</p> <p>611310</p> <p>561591</p> <p>561920</p> <p>511110</p> <p>511120</p>
61	2.11	X				Admissions to live performing arts performances	<p>Allowing individuals and/or groups to attend live performances of theatrical, musical, dance and other performing artists and companies. Revenue for this product includes admission and coverage charges as well as "memberships" fees paid primarily for the right of admission.</p> <p>Includes:</p> <ul style="list-style-type: none"> • admissions through sale of tickets to admission to individual performances, season tickets, personal seat licensing, and leasing of luxury suites or boxes. • bundles of admissions with food and beverage service and backstage passes, etc. <p>Same as product 1 on 711 list.</p>	<p>611110</p> <p>611210</p> <p>611310</p> <p>7111</p> <p>7112</p> <p>7113</p> <p>711410</p> <p>711510</p> <p>712</p> <p>713110</p> <p>713910</p> <p>713920</p> <p>713930</p> <p>713940</p> <p>713950</p> <p>713990</p>
61	2.12	X				Admissions to live sports events	<p>Allowing individuals and/or groups to attend live sporting events. Revenue for this product includes admission and coverage charges as well as "memberships" fees paid primarily for the right of admission.</p> <p>Includes:</p> <ul style="list-style-type: none"> • admission to hockey, football, baseball, and basketball games, tennis matches, ice skating competitions, car and truck races, soccer matches, and horse races, etc. • admissions through sale of tickets to admission to individual performances, season tickets, personal seat licensing, and leasing of luxury suites or boxes. • bundles of admissions with food and beverage service, etc. <p>Same as product 2 on 711 list.</p>	<p>611110</p> <p>611210</p> <p>611310</p> <p>711211</p> <p>711212</p> <p>711219</p>

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61	2.13		X		X	Admissions to dance halls and clubs	<p>Allowing individuals and/or groups access to dance halls, discotheque, clubs and similar places where music is played and patrons can dance. A beverage may be included in the price of admission. Revenue for this product includes admission and coverage charges as well as "memberships" fees paid primarily for the right of admission.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • corporate packages, birthday party packages and similar bundles of dance halls and clubs, food and beverages. • admission to live musical and dance performances in concert halls, etc. is in product 2.11, Admissions to live performing arts performances. <p>Same as product 1.5 on 7139 list.</p>	611110 611210 611310 713990 722410
61	2.14	X				Admissions to cultural institutions	<p>Allowing the right of access or attendance to museums, historical and heritage sites, zoos, botanical gardens, and natural areas such as national parks. Admissions may include benefits in addition to the right of access, such as use of games and rides, guided tours, or food and beverages. Revenue for this product includes admission charges, surcharges for admission to special events, and "memberships" fees paid primarily for the right of admission.</p> <p>Includes:</p> <ul style="list-style-type: none"> • both single-occasion and multiple-occasion tickets and season passes. <p>Excludes:</p> <ul style="list-style-type: none"> • separate admissions paid to attend films. • separate admissions paid to attend live performances are in product 2.11, Admissions to Live Performing Arts Performances. <p>Same as product 1 on 712 list.</p>	611210 611310 712110 712120 712130 712190
61	2.15		X		X	Translation and interpretation services	<p>Converting written text, speech, or other live communication from one language to another.</p> <p>Includes:</p> <ul style="list-style-type: none"> • conversion to or from sign language or Braille. • terminology and localization services. <p>Excludes:</p> <ul style="list-style-type: none"> • foreign language dubbing services. • real time captioning services. • subtitling services. <p>Same as product 1 on 54193 list.</p>	611210 611310 611630 541930

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61	2.16	X				Publishing products	<p>Publications such as newspapers, periodicals, books, databases, directories, and software, etc. published on own-account, and publishing services provided on a fee or contract basis to others.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • licensing of rights to publish or otherwise use intellectual property to others is in products 2.17.4, Licensing of rights to use intellectual property. • patented and copyrighted intellectual property works produced speculatively for outright sale to others are in products under 2.17.5, Intellectual property works. <p>Includes publication and publishing service products found on sector 51 lists.</p>	611310 511110 511120 511130 511140 516110
61	2.16.1			X	X	Publications	<p>Publications such as newspapers, periodicals, books, databases, directories, and software, etc. published on own-account.</p> <p>Excludes:</p> <ul style="list-style-type: none"> • licensing of rights to publish or otherwise use intellectual property to others is in products 2.17.4, Licensing of rights to use intellectual property. • patented and copyrighted intellectual property works produced speculatively for outright sale to others are in products under 2.17.5, Intellectual property works. <p>Includes publication products found on sector 51 lists.</p>	611310 511110 511120 511130 511140 516110
61	2.16.2			X	X	Publishing services	<p>Publishing newspapers, books, periodicals, journals, etc., for others (including self-publishing authors) who maintain copyright and editorial control.</p> <p>Includes:</p> <ul style="list-style-type: none"> • vanity book publishing. • technical services related to publishing (e.g., such as editing, proofreading, content development, research and writing, and word processing) bundled with publishing services. • printing and distribution services bundled with publishing services. <p>Excludes:</p> <ul style="list-style-type: none"> • printing services sold separately. • distribution services sold separately. • graphic design services. <p>Same as product 3.8 on 51111 list.</p>	611310 511110 511120 511130 511140 516110

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61	2.17					Intellectual property products	<p>Producing or providing intellectual property (IP) works or services.</p> <p>Includes:</p> <ul style="list-style-type: none"> • providing services to produce IP under contract for others. • producing works of IP on own-account for sale to others. • licensing others the rights to use IP owned or controlled by the licensor. <p>Includes IP products found on 51, 5417, and 711 lists.</p>	<p>611310</p> <p>51</p> <p>541710</p> <p>541720</p> <p>7111</p> <p>7112</p> <p>7113</p> <p>7114</p> <p>711510</p>
61	2.17.1	X				Production services for basic research	<p>Providing contract basic research services that may result in the creation of intellectual property. Includes contracts for the creation of original works that can be implicitly or explicitly protected by copyright and industrial property laws. The contract specifies the disposition of any intellectual property arising from the worked performed under the contract. Includes basic research services which are defined as conducting original systematic investigation using experiment, theory and analysis, for the purpose of acquiring new knowledge of the underlying foundations of phenomena and observable facts, without any particular application or use in view. Basic research usually results in discoveries of new theories or laws.</p> <p>Includes:</p> <ul style="list-style-type: none"> • services provided in fulfillment of legal contracts as well as those performed under terms of dedicated grants and gifts. <p>Same as product 1 on 5417 list.</p>	<p>611310</p> <p>541710</p> <p>541720</p>
61	2.17.2	X				Production services for applied research	<p>Providing contract applied research services that may result in the creation of intellectual property. Includes contracts for the creation of original works that can be implicitly or explicitly protected by copyright and industrial property laws. The contract specifies the disposition of any intellectual property arising from the worked performed under the contract. Includes applied research services which are defined as conducting original systematic investigation using experiment, theory and analysis, undertaken for the purpose of acquiring new knowledge of the underlying foundations of phenomena and observable facts, but with a specific application or use in view. Applied research usually results in the determination of possible uses for the findings of basic research, or of new methods or ways of achieving specific objectives.</p> <p>Includes:</p> <ul style="list-style-type: none"> • services provided in fulfillment of legal contracts as well as those performed under terms of dedicated grants and gifts. <p>Same as product 2 on 5417 list.</p>	<p>611310</p> <p>541710</p> <p>541720</p>

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61	2.17.3		X		X	Production services for product development	<p>Providing contract product development services that may result in the creation of intellectual property. Includes contracts for the creation of original works that can be implicitly or explicitly protected by copyright and industrial property laws. The contract specifies the disposition of any intellectual property arising from the worked performed under the contract. Includes development services which are defined as systematic work, drawing on research findings or other scientific knowledge or practical experience, for the purpose of creating new or significantly improved goods, services, systems, methods or processes.</p> <p>Includes:</p> <ul style="list-style-type: none"> • services provided in fulfillment of legal contracts as well as those performed under terms of dedicated grants and gifts. <p>Same as product 3 on 5417 list.</p>	611310 541710 541720 7111 711510
61	2.17.4					Licensing of rights to use intellectual property	<p>Granting permission to use intellectual property owned or controlled by the licensor. Includes licensing of intellectual property implicitly or explicitly protected by copyright laws (e.g., computer software, book, screen, film, and stage play manuscripts, choreographic and musical compositions, image effect designs, performing arts productions, architectural drawings, and photographic and fine art) and industrial property laws (e.g., inventions, industrial designs, integrated circuit topography, trade secrets, and trademarks).</p> <p>Includes:</p> <ul style="list-style-type: none"> • licensing the right to broadcast, publish, reproduce, record, modify, incorporate, distribute, or rent intellectual property for an agreed period of time, manner, and place, such as the right to reproduce in or adapt to another format, medium, language or territory. • temporary transfers of rights through licensing. • permanent transfers of individual intellectual property rights through sale (e.g., only broadcast or book or film rights). <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfers of all rights granted through outright sale of intellectual property is included in 2.17.5, Intellectual property works. 	611310 541710 541720 7111 7112 7113 7114 711510

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			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.17.4.1	X				Licensing of rights to use Intellectual property protected by copyright	<p>Granting permission to use copyrighted intellectual property owned or controlled by the licensor. Includes licensing of intellectual property implicitly or explicitly protected by copyright laws (e.g., computer software, book, screen, film, and stage play manuscripts, choreographic and musical compositions, image effect designs, performing arts productions, architectural drawings, and photographic and fine art).</p> <p>Includes:</p> <ul style="list-style-type: none"> • licensing the right to broadcast, publish, reproduce, record, modify, incorporate, distribute, or rent copyrighted intellectual property for an agreed period of time, manner, and place, such as the right to reproduce in or adapt to another format, medium, language or territory. • temporary transfers of rights through licensing. • permanent transfer of individual or some rights (e.g., only book and/or film rights) through sale of such rights. <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfers of rights granted through outright sale of intellectual property is included in 2.16.5.1, Intellectual property works protected by copyright. • granting the right to broadcast sports events. 	611310 541710 541720 7111 7112 7113 7114 711510
61	2.17.4.2	X				Licensing of rights to use intellectual property protected as industrial property	<p>Granting permission to use industrial intellectual property owned or controlled by the licensor. Includes licenses to use property that is implicitly or explicitly protected by industrial property laws (patents, industrial designs, integrated circuit topography, trade secrets, and trademarks).</p> <p>Includes:</p> <ul style="list-style-type: none"> • licensing the right to publish, reproduce, record, modify, incorporate, or distribute industrial intellectual property for an agreed period of time, manner, and place, such as the right to reproduce in or adapt to another format, medium, language or territory. • temporary transfers of rights through licensing. • permanent transfer of individual rights through sale. <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfers of rights granted through outright sale of intellectual property is included in 2.17.5.2, Intellectual property works protected as industrial property. <p>Same as product 4.2 on 5417 list.</p>	611310 541710

NAPCS Product List for NAICS 61: Education Services

1	2	3	4	5	6	7	8	9
Industry Subject Area	Working Group Code	Tri-lateral Detail	National Product Detail			United States		
			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.17.5					Intellectual property works	<p>Intellectual property produced without contract for outright sale (i.e., with all-attendant property rights). Includes intellectual properties for sale that are implicitly or explicitly protected by copyright laws (e.g., computer software, book, screen, film, and stage play manuscripts, choreographic and musical compositions, image effect designs, performing arts productions, architectural drawings, and photographic and fine art works) and by industrial property laws (e.g., inventions, industrial designs, integrated circuit topography, trade secrets, and trademarks).</p> <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfer of only some intellectual property rights through sale is included in 2.17.4, Licensing of rights to use intellectual property. • intellectual property produced under contract for others is included in products 2.17.1, 2.17.2, and 2.17.3, depending on whether the contract involves basic research, applied research, or development production services. • intellectual property produced for own-account. • original works (blueprints, designs, paintings, manuscripts, etc.) sold with conventional end-use licenses. • intellectual property previously sold, licensed, or used on own account. <p>Same as product 5 on 5417 list.</p>	611310 541710 541720 7111 7112 7113 7114 711510
61	2.17.5.1	X				Intellectual property works protected by copyright	<p>Copyrighted intellectual property produced without contract for outright sale (i.e., with all-attendant property rights). Includes intellectual properties for sale that are implicitly or explicitly protected by copyright (e.g., computer software, book, screen, film, and stage play manuscripts, choreographic and musical compositions, image effect designs, performing arts productions, architectural drawings, and photographic and fine art).</p> <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfer of only some intellectual property rights through sale is included in 2.17.4.1, Licensing of rights to use intellectual property protected by copyright. • intellectual property produced under contract for others is included in products 2.17.1, 2.17.2, and 2.17.3, depending on whether the contract involves basic research, applied research, or development production services. • intellectual property produced for own-account. • original works (blueprints, designs, manuscripts, etc.) sold with conventional end-use licenses. • intellectual property previously sold, licensed, or used on own-account. <p>Same as product 7 on 711 list.</p>	611310 541710 541720 7111 7112 7113 7114 711510

NAPCS Product List for NAICS 61: Education Services

1	2	3	4	5	6	7	8	9
Industry Subject Area	Working Group Code	Tri-lateral Detail	National Product Detail			United States		
			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.17.5.2	X				Intellectual property works protected as industrial property	<p>Industrial intellectual property produced without contract for outright sale (i.e., with all-attendant property rights). Includes intellectual properties for sale that are implicitly or explicitly protected by industrial property laws (e.g., inventions, industrial designs, integrated circuit topography, trade secrets, and trademarks).</p> <p>Excludes:</p> <ul style="list-style-type: none"> • permanent transfer of only some intellectual property rights through sale is included in 2.17.4.2, Licensing of rights to use intellectual property protected as industrial property. • intellectual property produced under contract for others is included in products 2.17.1, 2.17.2, and 2.17.3, depending on whether the contract involves basic research, applied research, or development production services. • computer software property is included in 2.17.5.1, Intellectual property works protected by copyright. • intellectual property produced for own-account. • original works (blueprints, designs, etc.) sold with conventional end-use licenses. • intellectual property previously sold, licensed, or used on own-account. <p>Same as product 5.2 on 5417 list.</p>	611310 541710
61	2.17.6				X	Options agreements	<p>Granting a potential licensee of intellectual property a time period during which it may evaluate the technology and negotiate the terms of a license agreement.</p> <p>Same as product 6 on 5417 list.</p>	611310 541710 541720
61	2.18				X	Packaged tours	<p>Arranging, assembling, and marketing tour packages, including customized group tour packages, to travel agents, tour wholesalers or individuals. Packages may include any or all of the following: transportation, tourist visas, lodging and hotel transfers, with or without other services, such as activities, cruises, attractions and meals.</p> <p>Includes:</p> <ul style="list-style-type: none"> • arranging, assembling, and marketing city sightseeing tours. <p>Same as product 2 on 5615 list.</p>	611310 561520 561510
61	2.19				X	Travel arrangement and reservation service	<p>Providing advice and assistance to travelers for arranging and reserving travel and/or lodging. Travel agents may act as sales or referral agents for transportation, tour, and lodging providers (who pay them commissions, fees, or a combination thereof) or they may provide services, such as travel planning, for which they are paid directly by the traveler.</p> <p>Same as product 1 on 5615 list..</p>	611310 561520 561510 561591 561599

NAPCS Product List for NAICS 61: Education Services

1	2	3	4	5	6	7	8	9
Industry Subject Area	Working Group Code	Tri- lateral Detail	National Product Detail			United States		
			Can	Méx	US	Title	Definition	NAICS Industries Producing the Product
61	2.99	X				Other related products	Other related products produced by establishments classified in NAICS 61.	611 others